**Buyer order confirmation process**

* Buyer gives the Export Purchase Order after quotation finalization.
* Merchandiser receive Export Purchase Order from Buyer
* Export Order contains details Color and size wise order quantity, Unit of measurement, rate, Currency, Shipment Date, Shipment Destinations, Shipping Mode, HS Code, tolerance, Delivery Terms, Technical specification etc.
* If there is any amendment in Export Purchase Order then concerned merchandiser receive amendment note from buyer.
* Incorporate those amendments in Export Purchase Order.
* Finalize the export purchase order

**BOM**

* Merchandiser receive export purchase order with style from buyer
* Without style Merchandiser will not receive export purchase order
* If material consumption details exist then generate bill of materials
* If material consumption details not exist then respective Merchandiser generates the raw materials consumption of an ideal Finished Goods quantity (style).
* Merchandiser will take consumption approval from authority.
* If approve, approval consumption allocation will freeze.
* If not approve, Merchandiser modify material consumption details and resubmit to approval authority for approval
* Considering the Export PO and Consumption logic, Total Raw material and quantity will generate (BOM). Also, total raw material quantity generates by considering the shipment tolerance and wastage percentage.
* If change/amendment on material consumption details declaration then BOM will regenerate.
* If Amendment on export purchases orders then BOM will regenerate again. Back and forth is possible several times.